

Summary of Experiences

Egon Veisig Poulsen

Egon Veisig Poulsen was one of the co-founders of Alpha Wind Energy ApS (AWE) back in 1999 and has partaken in developing the AWE portfolio. Egon Veisig Poulsen now holds the position of Chairman of the Board of AWE. His key qualifications cover areas such as Management, Senior Consultant, Sales and Project Management.

Educated as a marine engineer Egon started his professional career in 1982 as a Second Lieutenant in the Danish Navy. He served onboard the Danish Coastguard ships in the North Atlantic and Greenland.

Egon then moved on to the Wind industry in 1984 and started as a service supervisor within the Vestas Corporation performing complex repairs servicing wind turbines and training service engineers.

Late autumn 1984 Egon moved to a position as Chief Supervisor of Vestas North America Ltd. in Tehachapi, California, USA taking up position as Manufacturer's representative, dealing with Warranty issues, installation and commissioning of turbines. Training of local engineers and setup of customer's service organisation and managing Vestas supervisors.

In 1987 he returned to Denmark to take up the positions as Project manager/Technical Sales/Area Manager for India in the Vestas Danish Wind Technology division. Here he was managing the implementation of the first actual larger wind turbine projects in Denmark, Sweden, UK and India. He also performed technical sales back up, sales and contract negotiations.

Egon was again California based in 1992, working for the newly established Vestas American Wind Technology Inc. in a position as Technical and Project Manager. His areas of responsibility covered Technical Sales, Manager Project department. He was involved in turnkey and semi-turnkey quotations, designs, installations and operation of Vestas wind farms in California, performing technical sales and sales-backup, contract negotiations with commercial customers and utilities. He was involved in sales and installation of various projects in California, Mexico and Minnesota.

In 1995 Egon relocated to Denmark to take up a position as Technical- and Project Manager in the newly established Group Sales and Marketing Department with regards to project specific equipment and non-standard equipment and products, as well as technical support to Subsidiaries and Joint Ventures in the Vestas Group. Manager for the company's Off Shore support group/task force.

In July 2003 he took up position as Head of Offshore support for Vestas International Wind Technology A/S and Vestas' other sales business units, as well as onshore bid support for Vestas International.

Egon joined the newly established Vestas Offshore in 2004 as Director of Technology & Engineering. Here he headed the Technology & Engineering department. He was responsible for forming the technical part of offshore quotations regarding wind turbines, towers, foundations and installation methods. He related to sub-suppliers and external engineering companies developing offshore foundations, installation methods etc.

The relocated Vestas Celtic Wind Technology Ltd. in the UK requested a Director of On-shore Sales in 2005 and for a period of one year, Egon headed the sales department for the onshore market in the UK and Ireland.

In 2006 Egon took up a position in Vestas Asia Pacific Technology Ltd., Denmark as Product Manager of Vestas Asia Pacific and Project Manager for building a blade and a controller factory for Vestas RRB, India.

Since 1999 Egon has been a Partner of - and since 2009 working in - Alpha Wind Energy ApS, and in May 2010 he was appointed Chairman of the Board. Main tasks are cross border networking, development of new markets, project management etc.

Apart from his work in Alpha Wind Energy ApS, Egon has been member of Junior Chamber, which has given access to many courses, conferences and speeches as well as a substantial network over the years giving a professional network outside the Wind Business. He is a member of "Lederne" - Danish management forum.